Recent Engagements

Description

Near Earth LLC professionals are proud of their track record of successfully completing engagements on behalf of clients in a wide range of industries and transaction types. We have extensive experience executing deals, both at Near Earth and at other investment banks where our professionals were previously employed.

Recent Engagements

Near Earth is proud of its history of completing successful engagements on behalf of its clients including the following select engagements:

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Murray Capital Management

Valuation of three telecom portfolio holdings

Near Earth LLC provided in-depth valuation and industry analysis

February 2006

SES

Valuation of Orbit Slot

Near Earth LLC provided valuation as an expert witness

July 2005

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Expert Witness Support

Near Earth LLC provided litigation support as an expert witness

November 2011

ROCCOR

has been acquired by

REDWIRE

Near Earth acted as exclusive financial and strategic advisor to Roccor

October 2020

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Sinclair Interplanetary

has been acquired by

Rocketlab

Near Earth acted as exclusive financial and strategic advisor to Sinclair Interplanetary

April 2020

KNIGHT SKY

has been acquired by

NIC4 Network Innovations Group

an affiliate of

NETWORK INNOVATIONS Communicate. Anywhere.

Near Earth acted as a financial and strategic advisor to Knight Sky, LLC

November 2021

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SpaceQuest

has been acquired by

AAC CLYDE SPACE

Near Earth LLC acted as exclusive financial and strategic advisor to SpaceQuest

November 2020

MobileNet

has been acquired by

ORBCOMM

Near Earth LLC acted as exclusive financial advisor to Orbcomm

March 2013

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Sale of DBS licenses to

Echostar Satellite
Operating Corporation

Near Earth LLC acted as a
financial advisor to Dominion

October 2007

has been acquired by

ORBCOMM

Near Earth LLC acted as exclusive
financial advisor to Orbcomm

March 2014

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has been acquired by

ORBCOMM

Near Earth LLC acted as exclusive financial advisor to Orbcomm

October 2015

has acquired certain assets of DataLynx™ from

Honeywell

Near Earth LLC acted as exclusive financial advisor to USN

February 2008

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has been acquired by

Near Earth LLC acted as exclusive financial advisor to Telaurus Communications LLC

June 2009

has been acquired by

Near Earth LLC acted as exclusive financial advisor to Orbcomm

April 2016

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XIRGO TECHNOLOGIES

has been acquired by an affiliate of

HKW

Hammond, Kennedy, Whitney & Co., Inc.

Near Earth acted as exclusive financial advisor to Xirgo Technologies

December 2016

has merged with

POLE STAR

Near Earth LLC acted as exclusive financial advisor to Absolute Software and AMTS

October 2011

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MDA Space Structures, a business unit of MacDonald Dettwiler and Associates

has been acquired by

Spacesystems Acquisition Co. LLC
an affiliate of

ADMIRALTY PARTNERS, INC.

Near Earth LLC acted as exclusive financial advisor to MDA

December 2012

SPACE SYSTEMS LORAL

has been acquired by

MDA Space Structures, a business unit of MacDonald Dettwiler and Associates

Near Earth LLC acted as a consultant to MacDonald Dettwiler and Associates

June 2012

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and

have been acquired by an affiliate of

Hammond Kennedy Whitney

Near Earth acted as exclusive financial and strategic advisor to the sellers

April 2018

XIRGO TECHNOLOGIES

Xirgo Technologies

acquires

Baltic Car Equipment

Near Earth acted as a financial and strategic advisor to Xirgo Technologies

June 2019

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PROFline B.V.

has been acquired by

INTERNATIONAL DATACASTING

Near Earth LLC acted as financial advisor to International Datacasting

November 2005

NSR
NORTHERN SKY RESEARCH

has been acquired by

analysys mason

a unit of

DATATEC

Near Earth LLC acted as a financial and strategic advisor to NSR

May 2022

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Strategic and Market Analysis

Near Earth LLC provided in-depth industry analysis

December 2009

Market Analysis of an International Media Firm

Near Earth LLC acted as a financial advisor

January 2008

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Corporate Analysis of a
Major Satellite Operator

Near Earth LLC provided
financial consulting services

May 2009

Market Analysis of a
Satellite Broadband
Initiative

Near Earth LLC provided in-
depth industry analysis

September 2009

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Financial and Business Analysis, Planning and Valuation

Near Earth LLC acted as a financial advisor to UplinkEarth

April 2006

Valuation of Five Satellite Related Assets of SES Global

Near Earth LLC provided in-depth asset valuation and industry analysis

January 2007

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GUGGENHEIM

Valuation of International Media Firm and Related Assets

Near Earth LLC provided in-depth valuation and analysis

April 2007

Barrett XPLORE

Financial, Business and Market Analysis

Near Earth LLC acted as a financial advisor

October 2007

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Financial and Strategic Analysis

Near Earth LLC provided in-depth valuation and industry analysis

April 2008

Undisclosed

Valuation and Strategic Analysis of Loral Space and Communications

Near Earth LLC completed in-depth analysis

June 2006

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Strategic Advice and Analysis

Near Earth LLC provided market based strategic advisory services

February 2012

Due diligence support for an aerospace services firm

Near Earth LLC provided financial consulting services

January 2010

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Previous
Next

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Current Engagements

Please note that the followings listings involve seperate, currently undisclosed entities:

M&A Advisory

- Exclusive sell-side engagement for a private video technology company.
- Exclusive sell-side engagement for private satellite AI machine learning firm.
- Exclusive sale assignment for a private spacecraft systems company.

Private Placements

- $30 million Series B round for a satellite communications company.
- $30 million Series B round for a satellite industry company.

Consulting & Other

- Exclusive sell-side engagement for a private video technology company.
- Exclusive sell-side engagement for private satellite AI machine learning firm.
- Exclusive sale assignment for a private spacecraft systems company.

All Prior Engagements

Near Earth professionals have an extensive track record of completing successful corporate finance transactions in a wide range of industries and transaction categories while playing a variety of roles for their client. Our transaction experience, listed below, includes transactions and advisory services at predecessor firms.

Client	Industry	Sub-Sector	Category	Sub-Category	Role
ACE Cogeneration Company	Other	Energy	Structured Financings	Project Financings	Sole
ACE Investment Partners	Other	Energy	Structured Financings	Project Financings	Sole
Airgas, Inc. (Jackson Products)	Other	Industrial	Mergers & Acquisitions Advisory	Sell-Side	Joint Agent
American Mobile Satellite Corp.	Satellite	Mobile Satellite Services (MSS)	Mergers & Acquisitions Advisory	Fairness Opinions	Sole
American Mobile Satellite Corp.	Satellite	Mobile Satellite Services (MSS)	Public Offerings	Initial Public Offerings	Book
Boeing – Connexion Division	Satellite	Airline	Advisory	Other Advisory	Sole
California Petroleum (Chevron)	Other	Oil & Gas	Public Offerings	Investment Grade Debt	Sole
California Petroleum (Chevron)	Other	Oil & Gas	Public Offerings	Investment Grade Debt	Sole
Comsat Corporation	Satellite	Fixed Satellite Services (FSS)	Mergers & Acquisitions Advisory	Sell-Side	Sole
Constellation Energy	Other	Energy	Mergers & Acquisitions Advisory	Sell-Side	Sole
Destec Energy (Badger Creek Cogen)	Other	Energy	Structured Financings	Project Financings	Sole
Enterprises Shipping	Other	Shipping	Public Offerings	High Yield Debt	Book
Finlay Enterprises	Other	Consumer Products	Public Offerings	High Yield Debt	Book
Finlay Fine Jewelry Corporation	Other	Consumer Products	Public Offerings	High Yield Debt	Book
First International (Shell)	Other	Oil & Gas	Public Offerings	Investment Grade Debt	Sole

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General Development Corp.	Other	Other	Mergers & Acquisitions Advisory	Sell-Side	Sole
Globalstar Telecommunications	Satellite	Mobile Satellite Services (MSS)	Public Offerings	High Yield Debt	Co-manager
Globalstar Telecommunications	Satellite	Mobile Satellite Services (MSS)	Public Offerings	High Yield Debt	Co-manager
Globalstar Telecommunications	Satellite	Mobile Satellite Services (MSS)	Public Offerings	High Yield Debt	Co-manager
Globalstar Telecommunications	Satellite	Mobile Satellite Services (MSS)	Public Offerings	High Yield Debt	Co-manager
Globalstar Telecommunications	Satellite	Mobile Satellite Services (MSS)	Public Offerings	High Yield Debt	Co-manager
Globalstar Telecommunications	Satellite	Mobile Satellite Services (MSS)	Public Offerings	High Yield Debt	Co-manager
Golden State Petroleum (Chevron)	Other	Oil & Gas	Public Offerings	Investment Grade Debt	Sole
Golden State Petroleum (Chevron)	Other	Oil & Gas	Public Offerings	Investment Grade Debt	Sole
Hanes Holding Company	Other	Industrial	Mergers & Acquisitions Advisory	Sell-Side	Sole
HBO & Company	Media	Media	Public Offerings	Secondary Offerings	Co-manager
Hughes Space & Communications	Satellite	Space Segment	Mergers & Acquisitions Advisory	Fairness Opinions	Sole
ICO Global Communications	Satellite	Mobile Satellite Services (MSS)	Public Offerings	High Yield Debt	Book
ICO Global Communications	Satellite	Mobile Satellite Services (MSS)	Public Offerings	Initial Public Offerings	Book
ICO Global Communications	Satellite	Mobile Satellite Services (MSS)	Public Offerings	Secondary Offerings	Book
Jos. A. Bank Clothiers	Other	Retail	Public Offerings	Initial Public Offerings	Book
Korean Investment Fund	Other	Financial Services	Public Offerings	Initial Public Offerings	Co-manager
Live Oak Cogeneration Project	Other	Energy	Structured Financings	Project Financings	Sole
Lockheed Martin Global Telecom	Telecom	Aerospace	Mergers & Acquisitions Advisory	Sell-Side	Sole

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Lockheed Martin Global Telecom	Telecom	Aerospace	Mergers & Acquisitions Advisory	Sell-Side	Sole
Loews Corporation	Other	Diversified	Public Offerings	Investment Grade Debt	Sole
Long Lake Energy Corp.	Other	Energy	Mergers & Acquisitions Advisory	Sell-Side	Sole
Long Lake Energy Corp.	Other	Energy	Mergers & Acquisitions Advisory	Sell-Side	Sole
Loral Space & Communications	Satellite	Fixed Satellite Services (FSS)	Public Offerings	Secondary Offerings	Co-manager
Loral Space & Communications	Satellite	Fixed Satellite Services (FSS)	Public Offerings	High Yield Debt	Co-manager
Loral Space & Communications	Satellite	Fixed Satellite Services (FSS)	Public Offerings	High Yield Debt	Co-manager
Mobile Telecommunications Tech.	Telecom	Telecom	Mergers & Acquisitions Advisory	Buy-Side	Sole
Mobile Telecommunications Tech.	Telecom	Telecom	Public Offerings	Initial Public Offerings	Book
New Line Cinema	Media	Media	Public Offerings	Initial Public Offerings	Co-manager
Oslo Seismic Services (PGS)	Other	Oil & Gas	Public Offerings	Investment Grade Debt	Book
PanAmSat Capital Corp.	Satellite	Fixed Satellite Services (FSS)	Public Offerings	High Yield Debt	Book
PanAmSat, L.P.	Satellite	Fixed Satellite Services (FSS)	Public Offerings	High Yield Debt	Book
Petro Geo-Services	Other	Oil & Gas	Public Offerings	Investment Grade Debt	Book
Petroleum Geo-Services	Other	Oil & Gas	Public Offerings	Secondary Offerings	Co-manager
Primus Telecommunications	Telecom	Telecom	Public Offerings	High Yield Debt	Co-manager
Primus Telecommunications	Telecom	Telecom	Public Offerings	High Yield Debt	Co-manager
Primus Telecommunications	Telecom	Telecom	Public Offerings	Secondary Offerings	Co-manager
Primus Telecommunications	Telecom	Telecom	Public Offerings	Initial Public Offerings	Co-manager

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RHI Entertainment	Other	Entertainment	Public Offerings	Initial Public Offerings	Book
Satellite Mexicanos	Satellite	Fixed Satellite Services (FSS)	Public Offerings	High Yield Debt	Co-lead
Satellite Mexicanos	Satellite	Fixed Satellite Services (FSS)	Senior Debt	Bridge Loans	Co-lead
Sealed Air Corporation	Other	Packaging & Containers	Mergers & Acquisitions Advisory	Buy-Side	Sole
Sealed Air Corporation	Other	Packaging & Containers	Mergers & Acquisitions Advisory	Buy-Side	Sole
Sealed Air Corporation	Other	Packaging & Containers	Public Offerings	Investment Grade Debt	Co-manager
Sealed Air Corporation	Other	Packaging & Containers	Public Offerings	Investment Grade Debt	Co-manager
Sithe Energies (Oxnard)	Other	Energy	Structured Financings	Project Financings	Sole
Sithe Energies, Inc.	Other	Energy	Public Offerings	Initial Public Offerings	Co-manager
Sithe/Independence	Other	Energy	Public Offerings	Investment Grade Debt	Co-manager
Space Imaging	Satellite	Satellite Imaging	Advisory	Other Advisory	Sole
Specialty Foods	Other	Food	Mergers & Acquisitions Advisory	Buy-Side	Sole
Specialty Foods	Other	Food	Public Offerings	High Yield Debt	Book
Specialty Foods	Other	Food	Public Offerings	High Yield Debt	Book
Specialty Foods	Other	Food	Public Offerings	High Yield Debt	Book
TCI Satellite Entertainment	Satellite	Satellite Telecom	Advisory	Other Advisory	Co-advisor
TCI Satellite Entertainment	Satellite	Satellite Telecom	Public Offerings	High Yield Debt	Co-lead
TCI Satellite Entertainment	Satellite	Satellite Telecom	Public Offerings	High Yield Debt	Co-lead
Turner Broadcasting System	Media	Media	Mergers & Acquisitions Advisory	Fairness Opinions	Sole
United Development Group	Other	Energy	Structured Financings	Project Financings	Sole

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Universal Space Network	Satellite	Satellite Telecom	Private Placements	Equity Private Placement	Sole
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Advisory	Other Advisory	Sole
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Advisory	Other Advisory	Sole
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Private Placements	Debt Private Placement	Advisor
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Private Placements	Equity Private Placement	Co-book
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Private Placements	Debt Private Placement	Co-book
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Public Offerings	Secondary Offerings	Co-book
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Public Offerings	High Yield Debt	Co-book
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Public Offerings	Initial Public Offerings	Co-book
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Ready To Get Involved?

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Litigation Support

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Private Placements

Valuations

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