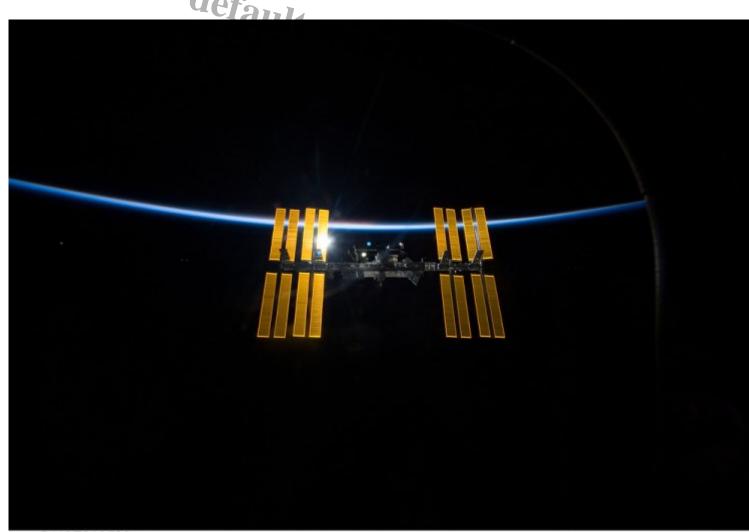
## M&A Advisory

### **Description**

# **Mergers & Acquisition Advisory**

We work with clients seeking to either acquire or sell assets, business units (divisions or subsidiaries) or whole companies. We have typically worked on transactions with enterprise values of \$10 million to \$200 million, and on both the buy-side and the sell-side. We can also assist with partnering and joint ventures.

An engagement with Near Earth would involve some or all of the following aspects of a project:



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Identifying and contacting attractive targets or acquirers

- Due diligence support
- Financial analysis of targets or bidders
- Independent valuations
- Preparation of marketing materials
- Internal communications and Board level presentations
- Structuring the key terms and conditions
- Negotiating the transaction
- Providing shareholder support
- · Interfacing with Wall Street

#### **Examples of Recent Near Earth LLC Mergers and Acquisition Advisory Assignments:**



May 2022

### PROFline B.V.

has been acquired by



Near Earth LLC acted as financial advisor to International Datacasting

November 2005



acquires



Near Earth acted as a financial and strategic advisor to Xirgo Technologies

June 2019



default watermark

and



have been acquired by an affiliate of



Near Earth acted as exclusive financial and strategic advisor to the sellers

April 2018





Near Earth LLC acted as a consultant to MacDonald **Dettwiler and Associates** 

June 2012



Spacesystems Acquisition Co. LLC an affiliate of



Near Earth LLC acted as exclusive financial advisor to MDA

December 2012



has merged with



Near Earth LLC acted as exclusive financial advisor to Absolute Software and AMTS

October 2011



HKW

Hammond, Kennedy, Whitney & Co., Inc.

Near Earth acted as exclusive financial advisor to Xirgo Technologies

December 2016





Near Earth LLC acted as exclusive financial advisor to Orbcomm

April 2016





Near Earth LLC acted as exclusive financial advisor to Telaurus Communications LLC

June 2009



has acquired certain assets of DataLynx™ from



Near Earth LLC acted as exclusive financial advisor to USN

February 2008



has been acquired by



Near Earth LLC acted as exclusive financial advisor to Orbcomm

October 2015





Near Earth LLC acted as exclusive financial advisor to Orbcomm

March 2014



Sale of DBS licenses to

Echostar Satellite Operating Corporation

Near Earth LLC acted as a financial advisor to Dominion

October 2007





Near Earth LLC acted as exclusive financial advisor to Orbcomm

March 2013



has been acquired by



Near Earth LLC acted as exclusive financial and strategic advisor to SpaceQuest

November 2020





an affiliate of



Near Earth acted as a financial and strategic advisor to Knight Sky, LLC

November 2021



has been acquired by



Rocketlab

Near Earth acted as exclusive financial and strategic advisor to Sinclair Interplanetary

April 2020





Near Earth acted as exclusive financial and strategic advisor to Roccor

October 2020

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