

Recent Engagements

Description

Near Earth LLC professionals are proud of their track record of successfully completing engagements on behalf of clients in a wide range of industries and transaction types. We have extensive experience executing deals, both at Near Earth and at other investment banks where our professionals were previously employed.

Recent Engagements

Near Earth is proud of its history of completing successful engagements on behalf of its clients including the following select engagements:



**Valuation of Spectrum
Related Assets**

**Near Earth LLC provided
valuation and in-depth
analysis**

January 2006



Murray Capital Management

Valuation of three telecom portfolio holdings

**Near Earth LLC provided in-
depth valuation and industry
analysis**

February 2006



Valuation of Orbit Slot

**Near Earth LLC provided
valuation as an expert witness**

July 2005

default watermark



Expert Witness Support

Near Earth LLC provided
litigation support as an expert
witness

November 2011



has been acquired by



Near Earth acted as exclusive
financial and strategic advisor to
Roccor

October 2020

default watermark



Sinclair Interplanetary

has been acquired by



Rocketlab

Near Earth acted as exclusive
financial and strategic advisor to
Sinclair Interplanetary

April 2020



has been acquired by



an affiliate of



Near Earth acted as a financial and
strategic advisor to Knight Sky,
LLC

November 2021

default watermark



has been acquired by



Near Earth LLC acted as exclusive
financial and strategic advisor to
SpaceQuest

November 2020



has been acquired by



Near Earth LLC acted as exclusive
financial advisor to Orbcomm

March 2013

default watermark



Sale of DBS licenses to

Echostar Satellite
Operating Corporation

Near Earth LLC acted as a
financial advisor to Dominion

October 2007



has been acquired by

ORBCOMM

Near Earth LLC acted as exclusive
financial advisor to Orbcomm

March 2014

default watermark



has been acquired by



Near Earth LLC acted as exclusive
financial advisor to Orbcomm

October 2015



has acquired certain assets of
DataLynx™ from



Near Earth LLC acted as exclusive
financial advisor to USN

February 2008

default watermark



has been acquired by



Near Earth LLC acted as exclusive
financial advisor to Telaurs
Communications LLC

June 2009



has been acquired by



Near Earth LLC acted as exclusive
financial advisor to Orbcomm

April 2016

default watermark



has been acquired by an affiliate
of



Near Earth acted as exclusive
financial advisor to Xirgo
Technologies

December 2016



has merged with



Near Earth LLC acted as exclusive
financial advisor to Absolute
Software and AMTS

October 2011

default watermark



has been acquired by

Spacesystems Acquisition Co. LLC
an affiliate of



Near Earth LLC acted as exclusive
financial advisor to MDA

December 2012



has been acquired by



Near Earth LLC acted as a
consultant to MacDonald
Dettwiler and Associates

June 2012

default watermark



and



have been acquired by an affiliate
of



**Hammond Kennedy
Whitney**

Near Earth acted as exclusive
financial and strategic advisor to
the sellers

April 2018



XIRGO TECHNOLOGIES

Xirgo Technologies

acquires



Baltic Car Equipment

Near Earth acted as a financial and
strategic advisor to Xirgo
Technologies

June 2019

default watermark

PROFile B.V.

has been acquired by



Near Earth LLC acted as financial
advisor to International
Datacasting

November 2005



has been acquired by



a unit of



Near Earth LLC acted as a
financial and strategic advisor to
NSR

May 2022



**Strategic and Market
Analysis**

**Near Earth LLC provided in-
depth industry analysis**

December 2009



**Market Analysis of an
International Media Firm**

**Near Earth LLC acted as a
financial advisor**

January 2008

default watermark



**Corporate Analysis of a
Major Satellite Operator**

**Near Earth LLC provided
financial consulting services**

May 2009



**Market Analysis of a
Satellite Broadband
Initiative**

**Near Earth LLC provided in-
depth industry analysis**

September 2009

default watermark



**Financial and Business
Analysis, Planning and
Valuation**

**Near Earth LLC acted as a
financial advisor to
UplinkEarth**

April 2006



**Valuation of Five Satellite
Related Assets of SES
Global**



**Near Earth LLC provided in-
depth asset valuation and
industry analysis**

January 2007

default watermark

GUGGENHEIM

Valuation of International
Media Firm and Related
Assets

Near Earth LLC provided in-
depth valuation and analysis

April 2007



Financial, Business and
Market Analysis

Near Earth LLC acted as a
financial advisor

October 2007

default watermark



**Financial and Strategic
Analysis**

**Near Earth LLC provided in-
depth valuation and industry
analysis**

April 2008

Undisclosed

**Valuation and Strategic
Analysis of Loral Space and
Communications**



**Near Earth LLC completed in-
depth analysis**

June 2006

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Strategic Advice and Analysis

**Near Earth LLC provided
market based strategic
advisory services**

February 2012



**Due diligence support for
an aerospace services firm**

**Near Earth LLC provided
financial consulting services**

January 2010

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Strategic advisory on space
commercialization to Office
of the CTO

Near Earth LLC provide
financial consulting services

October 2010

[Previous](#)
[Next](#)

Current Engagements

Please note that the followings listings involve seperate, currently undisclosed entities:

M&A Advisory

- Exclusive sell-side engagement for a private video technology company.
- Exclusive sell-side engagement for private satellite AI machine learning firm.
- Exclusive sale assignment for a private spacecraft systems company.

Private Placements

- \$30 million Series B round for a satellite communications company.
- \$30 million Series B round for a satellite industry company.

Consulting & Other

- Exclusive sell-side engagement for a private video technology company.
- Exclusive sell-side engagement for private satellite AI machine learning firm.
- Exclusive sale assignment for a private spacecraft systems company.

All Prior Engagements

Near Earth professionals have an extensive track record of completing successful corporate finance transactions in a wide range of industries and transaction categories while playing a variety of roles for their client. Our transaction experience, listed below, includes transactions and advisory services at predecessor firms.

Client	Industry	Sub-Sector	Category	Sub-Category	Role
ACE Cogeneration Company	Other	Energy	Structured Financings	Project Financings	Sole
ACE Investment Partners	Other	Energy	Structured Financings	Project Financings	Sole
Airgas, Inc. (Jackson Products)	Other	Industrial	Mergers & Acquisitions Advisory	Sell-Side	Joint Agent
American Mobile Satellite Corp.	Satellite	Mobile Satellite Services (MSS)	Mergers & Acquisitions Advisory	Fairness Opinions	Sole
American Mobile Satellite Corp.	Satellite	Mobile Satellite Services (MSS)	Public Offerings	Initial Public Offerings	Book
Boeing – Connexion Division	Satellite	Airline	Advisory	Other Advisory	Sole
California Petroleum (Chevron)	Other	Oil & Gas	Public Offerings	Investment Grade Debt	Sole
California Petroleum (Chevron)	Other	Oil & Gas	Public Offerings	Investment Grade Debt	Sole
Comsat Corporation	Satellite	Fixed Satellite Services (FSS)	Mergers & Acquisitions Advisory	Sell-Side	Sole
Constellation Energy	Other	Energy	Mergers & Acquisitions Advisory	Sell-Side	Sole
Destec Energy (Badger Creek Cogen)	Other	Energy	Structured Financings	Project Financings	Sole
Enterprises Shipping	Other	Shipping	Public Offerings	High Yield Debt	Book
Finlay Enterprises	Other	Consumer Products	Public Offerings	High Yield Debt	Book
Finlay Fine Jewelry Corporation	Other	Consumer Products	Public Offerings	High Yield Debt	Book
First International (Shell)	Other	Oil & Gas	Public Offerings	Investment Grade Debt	Sole

General Development Corp.	Other	Other	Mergers & Acquisitions Advisory	Sell-Side	Sole
Globalstar Telecommunications	Satellite	Mobile Satellite Services (MSS)	Public Offerings	High Yield Debt	Co-manager
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Globalstar Telecommunications	Satellite	Mobile Satellite Services (MSS)	Public Offerings	High Yield Debt	Co-manager
Golden State Petroleum (Chevron)	Other	Oil & Gas	Public Offerings	Investment Grade Debt	Sole
Golden State Petroleum (Chevron)	Other	Oil & Gas	Public Offerings	Investment Grade Debt	Sole
Hanes Holding Company	Other	Industrial	Mergers & Acquisitions Advisory	Sell-Side	Sole
HBO & Company	Media	Media	Public Offerings	Secondary Offerings	Co-manager
Hughes Space & Communications	Satellite	Space Segment	Mergers & Acquisitions Advisory	Fairness Opinions	Sole
ICO Global Communications	Satellite	Mobile Satellite Services (MSS)	Public Offerings	High Yield Debt	Book
ICO Global Communications	Satellite	Mobile Satellite Services (MSS)	Public Offerings	Initial Public Offerings	Book
ICO Global Communications	Satellite	Mobile Satellite Services (MSS)	Public Offerings	Secondary Offerings	Book
Jos. A. Bank Clothiers	Other	Retail	Public Offerings	Initial Public Offerings	Book
Korean Investment Fund	Other	Financial Services	Public Offerings	Initial Public Offerings	Co-manager
Live Oak Cogeneration Project	Other	Energy	Structured Financings	Project Financings	Sole
Lockheed Martin Global Telecom	Telecom	Aerospace	Mergers & Acquisitions Advisory	Sell-Side	Sole

Lockheed Martin Global Telecom	Telecom	Aerospace	Mergers & Acquisitions Advisory	Sell-Side	Sole
Loews Corporation	Other	Diversified	Public Offerings	Investment Grade Debt	Sole
Long Lake Energy Corp.	Other	Energy	Mergers & Acquisitions Advisory	Sell-Side	Sole
Long Lake Energy Corp.	Other	Energy	Mergers & Acquisitions Advisory	Sell-Side	Sole
Loral Space & Communications	Satellite	Fixed Satellite Services (FSS)	Public Offerings	Secondary Offerings	Co-manager
Loral Space & Communications	Satellite	Fixed Satellite Services (FSS)	Public Offerings	High Yield Debt	Co-manager
Loral Space & Communications	Satellite	Fixed Satellite Services (FSS)	Public Offerings	High Yield Debt	Co-manager
Mobile Telecommunications Tech.	Telecom	Telecom	Mergers & Acquisitions Advisory	Buy-Side	Sole
Mobile Telecommunications Tech.	Telecom	Telecom	Public Offerings	Initial Public Offerings	Book
New Line Cinema	Media	Media	Public Offerings	Initial Public Offerings	Co-manager
Oslo Seismic Services (PGS)	Other	Oil & Gas	Public Offerings	Investment Grade Debt	Book
PanAmSat Capital Corp.	Satellite	Fixed Satellite Services (FSS)	Public Offerings	High Yield Debt	Book
PanAmSat, L.P.	Satellite	Fixed Satellite Services (FSS)	Public Offerings	High Yield Debt	Book
Petro Geo-Services	Other	Oil & Gas	Public Offerings	Investment Grade Debt	Book
Petroleum Geo-Services	Other	Oil & Gas	Public Offerings	Secondary Offerings	Co-manager
Primus Telecommunications	Telecom	Telecom	Public Offerings	High Yield Debt	Co-manager
Primus Telecommunications	Telecom	Telecom	Public Offerings	High Yield Debt	Co-manager
Primus Telecommunications	Telecom	Telecom	Public Offerings	Secondary Offerings	Co-manager
Primus Telecommunications	Telecom	Telecom	Public Offerings	Initial Public Offerings	Co-manager

RHI Entertainment	Other	Entertainment	Public Offerings	Initial Public Offerings	Book
Satellite Mexicanos	Satellite	Fixed Satellite Services (FSS)	Public Offerings	High Yield Debt	Co-lead
Satellite Mexicanos	Satellite	Fixed Satellite Services (FSS)	Senior Debt	Bridge Loans	Co-lead
Sealed Air Corporation	Other	Packaging & Containers	Mergers & Acquisitions Advisory	Buy-Side	Sole
Sealed Air Corporation	Other	Packaging & Containers	Mergers & Acquisitions Advisory	Buy-Side	Sole
Sealed Air Corporation	Other	Packaging & Containers	Public Offerings	Investment Grade Debt	Co-manager
Sealed Air Corporation	Other	Packaging & Containers	Public Offerings	Investment Grade Debt	Co-manager
Sithe Energies (Oxnard)	Other	Energy	Structured Financings	Project Financings	Sole
Sithe Energies, Inc.	Other	Energy	Public Offerings	Initial Public Offerings	Co-manager
Sithe/Independence	Other	Energy	Public Offerings	Investment Grade Debt	Co-manager
Space Imaging	Satellite	Satellite Imaging	Advisory	Other Advisory	Sole
Specialty Foods	Other	Food	Mergers & Acquisitions Advisory	Buy-Side	Sole
Specialty Foods	Other	Food	Public Offerings	High Yield Debt	Book
Specialty Foods	Other	Food	Public Offerings	High Yield Debt	Book
Specialty Foods	Other	Food	Public Offerings	High Yield Debt	Book
TCI Satellite Entertainment	Satellite	Satellite Telecom	Advisory	Other Advisory	Co-advisor
TCI Satellite Entertainment	Satellite	Satellite Telecom	Public Offerings	High Yield Debt	Co-lead
TCI Satellite Entertainment	Satellite	Satellite Telecom	Public Offerings	High Yield Debt	Co-lead
Turner Broadcasting System	Media	Media	Mergers & Acquisitions Advisory	Fairness Opinions	Sole
United Development Group	Other	Energy	Structured Financings	Project Financings	Sole

Universal Space Network	Satellite	Satellite Telecom	Private Placements	Equity Private Placement	Sole
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Advisory	Other Advisory	Sole
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Advisory	Other Advisory	Sole
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Private Placements	Debt Private Placement	Advisor
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Private Placements	Equity Private Placement	Co-book
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Private Placements	Debt Private Placement	Co-book
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Public Offerings	Secondary Offerings	Co-book
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Public Offerings	High Yield Debt	Co-book
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Public Offerings	Initial Public Offerings	Co-book
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