

## Recent Engagements

### Description

Near Earth LLC professionals are proud of their track record of successfully completing engagements on behalf of clients in a wide range of industries and transaction types. We have extensive experience executing deals, both at Near Earth and at other investment banks where our professionals were previously employed.

## Recent Engagements

Near Earth is proud of its history of completing successful engagements on behalf of its clients including the following select engagements:



**Valuation of Spectrum  
Related Assets**

**Near Earth LLC provided  
valuation and in-depth  
analysis**

**January 2006**



Murray Capital Management

## **Valuation of three telecom portfolio holdings**

**Near Earth LLC provided in-  
depth valuation and industry  
analysis**

**February 2006**



## **Valuation of Orbit Slot**

**Near Earth LLC provided  
valuation as an expert witness**

**July 2005**

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## Expert Witness Support

Near Earth LLC provided  
litigation support as an expert  
witness

November 2011



has been acquired by



Near Earth acted as exclusive  
financial and strategic advisor to  
Roccor

October 2020

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**Sinclair Interplanetary**

has been acquired by



**Rocketlab**

Near Earth acted as exclusive  
financial and strategic advisor to  
Sinclair Interplanetary

April 2020



has been acquired by



an affiliate of



Near Earth acted as a financial and  
strategic advisor to Knight Sky,  
LLC

November 2021

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has been acquired by



Near Earth LLC acted as exclusive  
financial and strategic advisor to  
SpaceQuest

November 2020



has been acquired by



Near Earth LLC acted as exclusive  
financial advisor to Orbcomm

March 2013

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Sale of DBS licenses to

Echostar Satellite  
Operating Corporation

Near Earth LLC acted as a  
financial advisor to Dominion

October 2007



has been acquired by

**ORBCOMM**

Near Earth LLC acted as exclusive  
financial advisor to Orbcomm

March 2014

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has been acquired by



Near Earth LLC acted as exclusive  
financial advisor to Orbcomm

October 2015



has acquired certain assets of  
DataLynx™ from



Near Earth LLC acted as exclusive  
financial advisor to USN

February 2008

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has been acquired by



Near Earth LLC acted as exclusive  
financial advisor to Telaurs  
Communications LLC

June 2009



has been acquired by



Near Earth LLC acted as exclusive  
financial advisor to Orbcomm

April 2016

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has been acquired by an affiliate  
of



Near Earth acted as exclusive  
financial advisor to Xirgo  
Technologies

December 2016



has merged with



Near Earth LLC acted as exclusive  
financial advisor to Absolute  
Software and AMTS

October 2011

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has been acquired by

Spacesystems Acquisition Co. LLC  
an affiliate of



Near Earth LLC acted as exclusive  
financial advisor to MDA

December 2012



has been acquired by



Near Earth LLC acted as a  
consultant to MacDonald  
Dettwiler and Associates

June 2012

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and



have been acquired by an affiliate  
of



**Hammond Kennedy  
Whitney**

Near Earth acted as exclusive  
financial and strategic advisor to  
the sellers

April 2018



XIRGO TECHNOLOGIES

**Xirgo Technologies**

acquires



**Baltic Car Equipment**

Near Earth acted as a financial and  
strategic advisor to Xirgo  
Technologies

June 2019

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## **PROFile B.V.**

has been acquired by



Near Earth LLC acted as financial  
advisor to International  
Datacasting

November 2005



has been acquired by



a unit of



Near Earth LLC acted as a  
financial and strategic advisor to  
NSR

May 2022



**Strategic and Market  
Analysis**

**Near Earth LLC provided in-  
depth industry analysis**

**December 2009**



**Market Analysis of an  
International Media Firm**

**Near Earth LLC acted as a  
financial advisor**

**January 2008**

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**Corporate Analysis of a  
Major Satellite Operator**

**Near Earth LLC provided  
financial consulting services**

**May 2009**



**Market Analysis of a  
Satellite Broadband  
Initiative**

**Near Earth LLC provided in-  
depth industry analysis**

**September 2009**

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**Financial and Business  
Analysis, Planning and  
Valuation**

**Near Earth LLC acted as a  
financial advisor to  
UplinkEarth**

**April 2006**



**Valuation of Five Satellite  
Related Assets of SES  
Global**



**Near Earth LLC provided in-  
depth asset valuation and  
industry analysis**

**January 2007**

default watermark

**GUGGENHEIM**

Valuation of International  
Media Firm and Related  
Assets

Near Earth LLC provided in-  
depth valuation and analysis

April 2007



Financial, Business and  
Market Analysis

Near Earth LLC acted as a  
financial advisor

October 2007

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**Financial and Strategic  
Analysis**

**Near Earth LLC provided in-  
depth valuation and industry  
analysis**

**April 2008**

**Undisclosed**

**Valuation and Strategic  
Analysis of Loral Space and  
Communications**



**Near Earth LLC completed in-  
depth analysis**

**June 2006**

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**Strategic Advice and Analysis**

**Near Earth LLC provided  
market based strategic  
advisory services**

**February 2012**



**Due diligence support for  
an aerospace services firm**

**Near Earth LLC provided  
financial consulting services**

**January 2010**

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Strategic advisory on space  
commercialization to Office  
of the CTO

Near Earth LLC provide  
financial consulting services

October 2010

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[Next](#)

## Current Engagements

Please note that the followings listings involve seperate, currently undisclosed entities:

### M&A Advisory

- Exclusive sell-side engagement for a private video technology company.
- Exclusive sell-side engagement for private satellite AI machine learning firm.
- Exclusive sale assignment for a private spacecraft systems company.

### Private Placements

- \$30 million Series B round for a satellite communications company.
- \$30 million Series B round for a satellite industry company.

### Consulting & Other

- Exclusive sell-side engagement for a private video technology company.
- Exclusive sell-side engagement for private satellite AI machine learning firm.
- Exclusive sale assignment for a private spacecraft systems company.

## All Prior Engagements

Near Earth professionals have an extensive track record of completing successful corporate finance transactions in a wide range of industries and transaction categories while playing a variety of roles for their client. Our transaction experience, listed below, includes transactions and advisory services at predecessor firms.

Client	Industry	Sub-Sector	Category	Sub-Category	Role
ACE Cogeneration Company	Other	Energy	Structured Financings	Project Financings	Sole
ACE Investment Partners	Other	Energy	Structured Financings	Project Financings	Sole
Airgas, Inc. (Jackson Products)	Other	Industrial	Mergers & Acquisitions Advisory	Sell-Side	Joint Agent
American Mobile Satellite Corp.	Satellite	Mobile Satellite Services (MSS)	Mergers & Acquisitions Advisory	Fairness Opinions	Sole
American Mobile Satellite Corp.	Satellite	Mobile Satellite Services (MSS)	Public Offerings	Initial Public Offerings	Book
Boeing – Connexion Division	Satellite	Airline	Advisory	Other Advisory	Sole
California Petroleum (Chevron)	Other	Oil & Gas	Public Offerings	Investment Grade Debt	Sole
California Petroleum (Chevron)	Other	Oil & Gas	Public Offerings	Investment Grade Debt	Sole
Comsat Corporation	Satellite	Fixed Satellite Services (FSS)	Mergers & Acquisitions Advisory	Sell-Side	Sole
Constellation Energy	Other	Energy	Mergers & Acquisitions Advisory	Sell-Side	Sole
Destec Energy (Badger Creek Cogen)	Other	Energy	Structured Financings	Project Financings	Sole
Enterprises Shipping	Other	Shipping	Public Offerings	High Yield Debt	Book
Finlay Enterprises	Other	Consumer Products	Public Offerings	High Yield Debt	Book
Finlay Fine Jewelry Corporation	Other	Consumer Products	Public Offerings	High Yield Debt	Book
First International (Shell)	Other	Oil & Gas	Public Offerings	Investment Grade Debt	Sole

General Development Corp.	Other	Other	Mergers & Acquisitions Advisory	Sell-Side	Sole
Globalstar Telecommunications	Satellite	Mobile Satellite Services (MSS)	Public Offerings	High Yield Debt	Co-manager
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Globalstar Telecommunications	Satellite	Mobile Satellite Services (MSS)	Public Offerings	High Yield Debt	Co-manager
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Globalstar Telecommunications	Satellite	Mobile Satellite Services (MSS)	Public Offerings	High Yield Debt	Co-manager
Golden State Petroleum (Chevron)	Other	Oil & Gas	Public Offerings	Investment Grade Debt	Sole
Golden State Petroleum (Chevron)	Other	Oil & Gas	Public Offerings	Investment Grade Debt	Sole
Hanes Holding Company	Other	Industrial	Mergers & Acquisitions Advisory	Sell-Side	Sole
HBO & Company	Media	Media	Public Offerings	Secondary Offerings	Co-manager
Hughes Space & Communications	Satellite	Space Segment	Mergers & Acquisitions Advisory	Fairness Opinions	Sole
ICO Global Communications	Satellite	Mobile Satellite Services (MSS)	Public Offerings	High Yield Debt	Book
ICO Global Communications	Satellite	Mobile Satellite Services (MSS)	Public Offerings	Initial Public Offerings	Book
ICO Global Communications	Satellite	Mobile Satellite Services (MSS)	Public Offerings	Secondary Offerings	Book
Jos. A. Bank Clothiers	Other	Retail	Public Offerings	Initial Public Offerings	Book
Korean Investment Fund	Other	Financial Services	Public Offerings	Initial Public Offerings	Co-manager
Live Oak Cogeneration Project	Other	Energy	Structured Financings	Project Financings	Sole
Lockheed Martin Global Telecom	Telecom	Aerospace	Mergers & Acquisitions Advisory	Sell-Side	Sole

Lockheed Martin Global Telecom	Telecom	Aerospace	Mergers & Acquisitions Advisory	Sell-Side	Sole
Loews Corporation	Other	Diversified	Public Offerings	Investment Grade Debt	Sole
Long Lake Energy Corp.	Other	Energy	Mergers & Acquisitions Advisory	Sell-Side	Sole
Long Lake Energy Corp.	Other	Energy	Mergers & Acquisitions Advisory	Sell-Side	Sole
Loral Space & Communications	Satellite	Fixed Satellite Services (FSS)	Public Offerings	Secondary Offerings	Co-manager
Loral Space & Communications	Satellite	Fixed Satellite Services (FSS)	Public Offerings	High Yield Debt	Co-manager
Loral Space & Communications	Satellite	Fixed Satellite Services (FSS)	Public Offerings	High Yield Debt	Co-manager
Mobile Telecommunications Tech.	Telecom	Telecom	Mergers & Acquisitions Advisory	Buy-Side	Sole
Mobile Telecommunications Tech.	Telecom	Telecom	Public Offerings	Initial Public Offerings	Book
New Line Cinema	Media	Media	Public Offerings	Initial Public Offerings	Co-manager
Oslo Seismic Services (PGS)	Other	Oil & Gas	Public Offerings	Investment Grade Debt	Book
PanAmSat Capital Corp.	Satellite	Fixed Satellite Services (FSS)	Public Offerings	High Yield Debt	Book
PanAmSat, L.P.	Satellite	Fixed Satellite Services (FSS)	Public Offerings	High Yield Debt	Book
Petro Geo-Services	Other	Oil & Gas	Public Offerings	Investment Grade Debt	Book
Petroleum Geo-Services	Other	Oil & Gas	Public Offerings	Secondary Offerings	Co-manager
Primus Telecommunications	Telecom	Telecom	Public Offerings	High Yield Debt	Co-manager
Primus Telecommunications	Telecom	Telecom	Public Offerings	High Yield Debt	Co-manager
Primus Telecommunications	Telecom	Telecom	Public Offerings	Secondary Offerings	Co-manager
Primus Telecommunications	Telecom	Telecom	Public Offerings	Initial Public Offerings	Co-manager

RHI Entertainment	Other	Entertainment	Public Offerings	Initial Public Offerings	Book
Satellite Mexicanos	Satellite	Fixed Satellite Services (FSS)	Public Offerings	High Yield Debt	Co-lead
Satellite Mexicanos	Satellite	Fixed Satellite Services (FSS)	Senior Debt	Bridge Loans	Co-lead
Sealed Air Corporation	Other	Packaging & Containers	Mergers & Acquisitions Advisory	Buy-Side	Sole
Sealed Air Corporation	Other	Packaging & Containers	Mergers & Acquisitions Advisory	Buy-Side	Sole
Sealed Air Corporation	Other	Packaging & Containers	Public Offerings	Investment Grade Debt	Co-manager
Sealed Air Corporation	Other	Packaging & Containers	Public Offerings	Investment Grade Debt	Co-manager
Sithe Energies (Oxnard)	Other	Energy	Structured Financings	Project Financings	Sole
Sithe Energies, Inc.	Other	Energy	Public Offerings	Initial Public Offerings	Co-manager
Sithe/Independence	Other	Energy	Public Offerings	Investment Grade Debt	Co-manager
Space Imaging	Satellite	Satellite Imaging	Advisory	Other Advisory	Sole
Specialty Foods	Other	Food	Mergers & Acquisitions Advisory	Buy-Side	Sole
Specialty Foods	Other	Food	Public Offerings	High Yield Debt	Book
Specialty Foods	Other	Food	Public Offerings	High Yield Debt	Book
Specialty Foods	Other	Food	Public Offerings	High Yield Debt	Book
TCI Satellite Entertainment	Satellite	Satellite Telecom	Advisory	Other Advisory	Co-advisor
TCI Satellite Entertainment	Satellite	Satellite Telecom	Public Offerings	High Yield Debt	Co-lead
TCI Satellite Entertainment	Satellite	Satellite Telecom	Public Offerings	High Yield Debt	Co-lead
Turner Broadcasting System	Media	Media	Mergers & Acquisitions Advisory	Fairness Opinions	Sole
United Development Group	Other	Energy	Structured Financings	Project Financings	Sole

Universal Space Network	Satellite	Satellite Telecom	Private Placements	Equity Private Placement	Sole
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Advisory	Other Advisory	Sole
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Advisory	Other Advisory	Sole
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Private Placements	Debt Private Placement	Advisor
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Private Placements	Equity Private Placement	Co-book
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Private Placements	Debt Private Placement	Co-book
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Public Offerings	Secondary Offerings	Co-book
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Public Offerings	High Yield Debt	Co-book
XM Satellite Radio	Satellite	Satellite Radio (DARS)	Public Offerings	Initial Public Offerings	Co-book
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## Ready To Get Involved?

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**Author**

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