

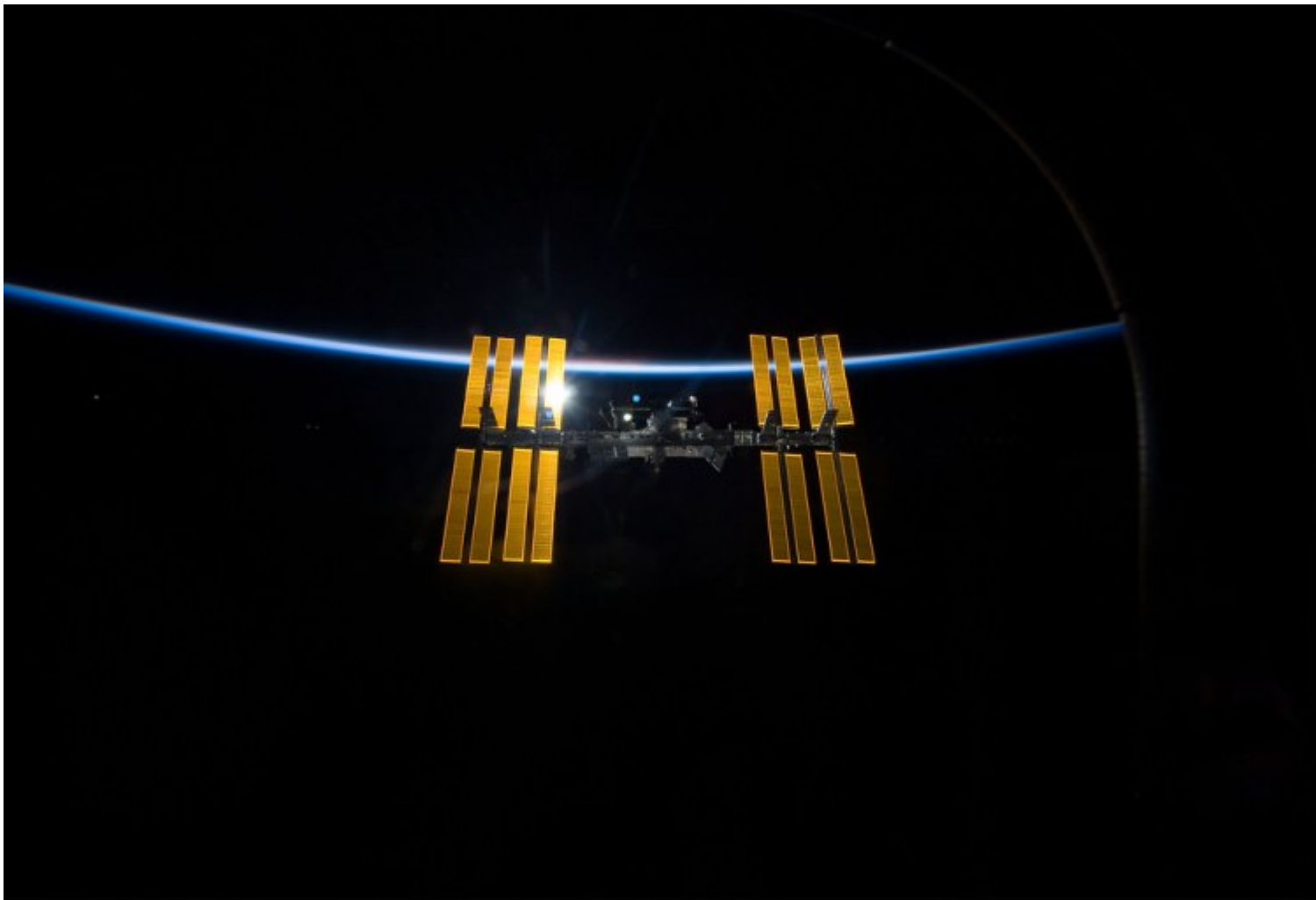
## M&A Advisory

### Description

## Mergers & Acquisition Advisory

We work with clients seeking to either acquire or sell assets, business units (divisions or subsidiaries) or whole companies. We have typically worked on transactions with enterprise values of \$10 million to \$200 million, and on both the buy-side and the sell-side. We can also assist with partnering and joint ventures.

**An engagement with Near Earth would involve some or all of the following aspects of a project:**



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- Identifying and contacting attractive targets or acquirers

- Due diligence support
- Financial analysis of targets or bidders
- Independent valuations
- Preparation of marketing materials
- Internal communications and Board level presentations
- Structuring the key terms and conditions
- Negotiating the transaction
- Providing shareholder support
- Interfacing with Wall Street

**Examples of Recent Near Earth LLC Mergers and Acquisition Advisory Assignments:**



has been acquired by



a unit of



Near Earth LLC acted as a  
financial and strategic advisor to  
NSR

May 2022

**PROline B.V.**

has been acquired by



Near Earth LLC acted as financial  
advisor to International  
Datacasting

November 2005

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acquires



## Baltic Car Equipment

Near Earth acted as a financial and strategic advisor to Xirgo Technologies

June 2019



and



have been acquired by an affiliate of



## Hammond Kennedy Whitney

Near Earth acted as exclusive financial and strategic advisor to the sellers

April 2018

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has been acquired by



**Near Earth LLC acted as a consultant to MacDonald Dettwiler and Associates**

June 2012



has been acquired by

Spacesystems Acquisition Co. LLC  
an affiliate of



**Near Earth LLC acted as exclusive financial advisor to MDA**

December 2012

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has merged with



Near Earth LLC acted as exclusive  
financial advisor to Absolute  
Software and AMTS

October 2011



has been acquired by an affiliate  
of



Hammond, Kennedy,  
Whitney & Co., Inc.

Near Earth acted as exclusive  
financial advisor to Xirgo  
Technologies

December 2016

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SKYGISTICS

has been acquired by

ORBCOMM™

Near Earth LLC acted as exclusive  
financial advisor to Orbcomm

April 2016

Telaurus™

has been acquired by

GSI  
GLOBECOMM

Near Earth LLC acted as exclusive  
financial advisor to Telaurus  
Communications LLC

June 2009

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has acquired certain assets of  
DataLynx™ from

**Honeywell**

Near Earth LLC acted as exclusive  
financial advisor to USN

February 2008



has been acquired by

**ORBCOMM**

Near Earth LLC acted as exclusive  
financial advisor to Orbcomm

October 2015

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has been acquired by



Near Earth LLC acted as exclusive  
financial advisor to Orbcomm

March 2014



Sale of DBS licenses to

Echostar Satellite  
Operating Corporation

Near Earth LLC acted as a  
financial advisor to Dominion

October 2007

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has been acquired by

**ORBCOMM**

Near Earth LLC acted as exclusive  
financial advisor to Orbcomm

March 2013



has been acquired by



Near Earth LLC acted as exclusive  
financial and strategic advisor to  
SpaceQuest

November 2020

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has been acquired by



an affiliate of



Near Earth acted as a financial and strategic advisor to Knight Sky, LLC

November 2021



**Sinclair Interplanetary**

has been acquired by



**Rocketlab**

Near Earth acted as exclusive financial and strategic advisor to Sinclair Interplanetary

April 2020

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has been acquired by



Near Earth acted as exclusive  
financial and strategic advisor to  
Roccor

October 2020

Previous  
Next

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### **Date Created**

April 2023

### **Author**

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